STEPHENSON HARWOOD

HOT TOPICS 2024



Sustainability in the yacht industry



Dispute resolution



Insurance



Sale and purchase



Regulatory – Sanctions



Situation in the Red Sea



Private wealth



SUS

SUSTAINABILITY IN THE YACHT INDUSTRY

Our team of experts advises yacht owners, builders and lenders on all aspects of green and sustainability linked financing, including green social and sustainability-linked loans, sustainable supply chain and employment law.

Selected thought leadership pieces

<u>Lithium-ion batteries – The writing on the wall (Part one) | Stephenson Harwood – Superyachts (shlegal-superyachts.com)</u>

Sustainability in yachting article | Stephenson Harwood – Superyachts (shlegal-superyachts.com)

Sustainability in yacht financing | Stephenson Harwood – Superyachts (shlegal-superyachts.com)





Ezio Dal Maso
Partner
+33 1 44 15 82 17
ezio.dalmaso@shlegal.com



Toufic Safie
Managing associate
+971 4 407 3926
toufic.safie@shlegal.com



Paul Katsouris
Managing associate
+971 4 407 3929
paul.katsouris@shlegal.com



Hannah Marriott
Associate
+44 20 7809 2565
hannah.marriott@shlegal.com



Alberta Longanesi Cattani Associate +33 1 44 15 80 03 alberta.longanesicattani@shlegal.com



Chinar Nuzhat Zaidi
Managing associate
+971 4 407 3960
chinar.zaidi@shlegal.com



DISPUTE RESOLUTION

Our specialist team of international lawyers has extensive experience providing specialist advice in relation to superyacht dispute resolution. Whatever the type of yacht, we will protect your interests and work with you to provide the solution you require.

Selected thought leadership piece

Superyachts – pitfalls of construction and refit contracts, including the crucial question of owner's security | Stephenson Harwood – Superyachts (shlegal-superyachts.com)



INSURANCE

Occasionally, things can go wrong that will disrupt your enjoyment of your yacht. At Stephenson Harwood, we have the expertise to manage the consequences of a crisis smoothly and efficiently so that disruption is kept to a minimum. We can advise you on all aspects of marine accidents, including collision, grounding, fire and pollution.

Selected thought leadership piece

Yacht fires | Stephenson Harwood – Superyachts (shlegal-superyachts.com)

Your key contacts at Stephenson Harwood



Max Lemanski
Partner
+44 20 7809 2224
max.lemanski@shlegal.com



Menelaus Kouzoupis
Partner
+971 4 407 3909 | +44 20 7809 2318
menelaus.kouzoupis@shlegal.com



Nicolas Demigneux
Partner
+33 1 44 15 80 00
nicolas.demigneux@shlegal.com



Hayley Broome
Associate
+44 20 7809 2126
hayley.broome@shlegal.com

Your key contacts at Stephenson Harwood



Alex Davis
Partner
+44 20 7809 2671
alex.davis@shlegal.com



Richard Hugg
Partner
+44 20 7809 2199
richard.hugg@shlegal.com



Mohamed El Hawawy
Partner
+971 4 407 3900
mohamed.elhawawy@shlegal.com

SALE AND PURCHASE

The sale and purchase of yachts is a process that our team has extensive experience on. A yacht purchase is a complex process and the team at Stephenson Harwood has extensive experience and expertise advising on the sale and purchase of second-hand yachts. We can assist with all aspects of the transaction, such as negotiating and drafting the terms of the sale and purchase agreements, managing the closing meetings, payment arrangements and title registration.

Selected thought leadership piece

Article: Superyacht webinar – A guide to the sale and purchase of yachts | Stephenson Harwood - Superyachts (shlegal-superyachts.com)

Your key contacts at Stephenson Harwood



Ezio Dal Maso
Partner
+33 1 44 15 82 17
ezio.dalmaso@shlegal.com



Menelaus Kouzoupis
Partner
+971 4 407 3909 | +44 20 7809 2318
menelaus.kouzoupis@shlegal.com



Paul Katsouris
Managing associate
+971 4 407 3929
paul.katsouris@shlegal.com



Chinar Nuzhat Zaidi
Managing associate
+971 4 407 3960
chinar.zaidi@shlegal.com



REGULATORY - SANCTIONS

The war in Ukraine has resulted in a number of sanctions targeted at Russian oligarchs having their superyachts either forcibly moored, seized or sailing to safe harbors.

Stephenson Harwood's international regulatory and sanctions team has been at the forefront of high-profile cases such as working with maritime service providers and advising various shipowners in relation to sanctions.

Selected thought leadership piece

Sanctions: deceptive practices and high-risk areas – Part 2 (shlegal.com)

Your key contacts at Stephenson Harwood



Kirsty MacHardy
Partner
+44 20 7809 2440
kirsty.machardy@shlegal.com



Menelaus Kouzoupis
Partner
+971 4 407 3909 | +44 20 7809 2318
menelaus.kouzoupis@shlegal.com



SITUATION IN THE RED SEA

Stephenson Harwood's global marine and international trade team have been closely monitoring the various issues arising out of the attacks in the Red Sea and have addressed some of the practical challenges as well as insurance and legal considerations for those operating in this region.

Selected thought leadership pieces

<u>Threats to vessels in the Red Sea – Important factors for</u> Members to consider (westpandi.com)



Carriers, shippers using feeder networks to mitigate Red Sea port disruptions | Journal of Commerce (joc.com)

Your key contacts at Stephenson Harwood



Menelaus Kouzoupis Partner +971 4 407 3909 | +44 20 7809 2318 menelaus.kouzoupis@shlegal.com



Paul Katsouris Managing associate +971 4 407 3929 paul.katsouris@shlegal.com

PRIVATE WEALTH

Our specialist private wealth team has extensive experience providing advice to HNWIs and Family Offices in relation to yacht and superyacht holding structures. Our team provide practical advice to assist with succession planning and risk mitigation frequently utilising offshore companies, trusts and foundations.

Your key contacts at Stephenson Harwood



Alastair Glover Partner +971 56 547 7766 alastair.glover@shlegal.com



Jordan Ellis Managing associate +971 56 793 1798 jordan.ellis@shlegal.com

